

Buncombe County
1/17/2011



*Absorption Rate
Report
(Residential Properties)

PRICE RANGE	ACTIVE LISTINGS	PENDING	PENDING RATIO	6 Month EXPIRED	6 Month CLOSINGS	Avg Sales Price	ABSORPTION RATE	Diff	List/Sale%	AVG DOM
0 - 74,999	68	15	22.1%	87	50	\$46,077	8.2	1.0	89.1%	98
75,000 - 99,999	116	27	23.3%	121	49	\$82,536	14.2	3.6	90.4%	136
100,000 - 124,999	165	14	8.5%	172	64	\$105,440	15.5	-1.1	92.0%	125
125,000 - 149,999	255	15	5.9%	334	103	\$130,270	14.9	0.4	94.0%	144
150,000 - 174,999	235	27	11.5%	338	94	\$155,449	15.0	0.7	95.4%	168
175,000 - 199,999	275	34	12.4%	377	110	\$178,587	15.0	-3.5	95.0%	160
200,000 - 249,999	370	36	9.7%	545	127	\$214,134	17.5	-0.6	95.2%	196
250,000 - 299,999	308	24	7.8%	436	127	\$261,847	14.6	-1.4	94.2%	155
300,000 - 349,999	191	26	13.6%	245	70	\$307,932	16.4	-2.0	94.4%	189
350,000 - 399,999	187	12	6.4%	250	61	\$354,767	18.4	1.1	92.7%	167
400,000 - 449,999	103	15	14.6%	164	37	\$402,608	16.7	-1.0	92.9%	196
450,000 - 499,999	88	10	11.4%	128	32	\$446,274	16.5	0.7	92.5%	213
500,000 - 599,999	106	5	4.7%	128	29	\$515,407	21.9	1.1	92.5%	264
600,000 - 699,999	60	3	5.0%	76	12	\$614,727	30.0	1.3	92.2%	219
700,000 - 799,999	64	6	9.4%	66	11	\$711,168	34.9	-6.5	92.1%	275
800,000 - 899,999	40	2	5.0%	40	7	\$791,429	34.3	4.3	90.9%	304
900,000 - 999,999	50	1	2.0%	38	9	\$852,111	33.3	0.7	88.3%	277
1 Million +	190	4	2.1%	145	19	\$1,199,342	60.0	-8.3	89.1%	442
TOTAL	2871	276	9.6%	3690	1011	\$256,911	17.0	-0.3	93.0%	242

Scott Raines - Realtor® - Mobile: 828-551-0087 Overall Median sales Price: \$199,000

E-mail: ScottRaines@KW.com

Website: www.BuyAshevilleOnline.com

*Absorption Rate=# of months it would take for present inventory to sell based on the past 6 months sales averaged monthly