

Buncombe County
3/20/2011



*Absorption Rate
Report
(Residential Properties)

PRICE RANGE	ACTIVE LISTINGS	PENDING	PENDING RATIO	6 Month EXPIRED	6 Month CLOSINGS	Avg Sales Price	ABSORPTION RATE	Diff	List/Sale%	AVG DOM
0 - 74,999	64	17	26.6%	93	57	\$46,443	6.7	-1.7	90.6%	97
75,000 - 99,999	120	26	21.7%	120	49	\$82,395	14.7	0.7	90.7%	166
100,000 - 124,999	170	21	12.4%	172	58	\$101,679	17.6	2.9	89.6%	174
125,000 - 149,999	265	43	16.2%	313	82	\$130,613	19.4	2.7	94.0%	142
150,000 - 174,999	235	43	18.3%	306	82	\$154,830	17.2	0.0	95.4%	188
175,000 - 199,999	274	34	12.4%	330	120	\$177,767	13.7	-0.4	94.4%	174
200,000 - 249,999	394	40	10.2%	492	102	\$215,624	23.2	5.8	94.7%	214
250,000 - 299,999	310	36	11.6%	395	97	\$261,698	19.2	3.1	93.8%	177
300,000 - 349,999	202	21	10.4%	232	56	\$305,013	21.6	3.8	93.7%	231
350,000 - 399,999	184	28	15.2%	218	48	\$353,099	23.0	3.9	92.7%	195
400,000 - 449,999	97	12	12.4%	125	31	\$399,787	18.8	0.0	92.8%	237
450,000 - 499,999	108	10	9.3%	103	26	\$459,212	24.9	1.6	94.9%	240
500,000 - 599,999	120	12	10.0%	110	24	\$523,602	30.0	7.9	92.6%	262
600,000 - 699,999	63	6	9.5%	74	11	\$621,136	34.4	-2.2	91.3%	351
700,000 - 799,999	68	4	5.9%	61	9	\$697,261	45.3	5.7	91.1%	290
800,000 - 899,999	46	4	8.7%	34	8	\$761,875	34.5	10.5	89.0%	385
900,000 - 999,999	51	2	3.9%	36	8	\$849,125	38.3	2.9	89.1%	401
1 Million +	195	7	3.6%	134	20	\$1,173,875	58.5	-4.2	88.2%	399
TOTAL	2966	366	12.3%	3348	888	\$253,928	20.0	2.1	92.6%	196

Scott Raines - Realtor® - Mobile: 828-551-0087 Overall Median sales Price: \$192,000

E-mail: ScottRaines@KW.com

Website: www.BuyAshevilleOnline.com

*Absorption Rate=# of months it would take for present inventory to sell based on the past 6 months sales averaged monthly